## truefreedom

## NATIONWIDE HOME CARE PLANS

Affinity True Freedom Single Enrollment Starting Services In The 6th Year

| Plan Type | Retail Price | Lifetime Membership <br> Hours | Weeks Per Bundle (25 <br> hours per week) | Total Weeks + <br> Rejuvination Periods | Years To Use Up <br> Membership |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Base | $\$ 468.00$ | 600 | 2.5 | 133 | 2 |
| Bronze | $\$ 1,140.00$ | 1,500 | 6 | 168 | 2 |
| Silver | $\$ 2,100.00$ | 3,000 | 12 | 228 | 4 |
| Gold | $\$ 3,540.00$ | 6,000 | 24 | 348 | 7 |
| Platinum | $\$ 5,700.00$ | 10,000 | 40 | 508 | 10 |


| Annual Premiums (5\% Discount) + Graduating 10\% Discount through year 5 |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Plan Type | Year 1-15\% Discount | Year 2-25\% Discount | Year 3-35\% Discount | Year 4-45\% Discount | Year 5-55\% Discount |
| Base | $\$ 397.80$ | $\$ 351.00$ | $\$ 304.20$ | $\$ 257.40$ | $\$ 210.60$ |
| Bronze | $\$ 969.00$ | $\$ 855.00$ | $\$ 741.00$ | $\$ 627.00$ | $\$ 513.00$ |
| Silver | $\$ 1,785.00$ | $\$ 1,575.00$ | $\$ 1,365.00$ | $\$ 1,155.00$ | $\$ 945.00$ |
| Gold | $\$ 3,009.00$ | $\$ 2,655.00$ | $\$ 2,301.00$ | $\$ 1,947.00$ | $\$ 1,593.00$ |
| Platinum | $\$ 4,845.00$ | $\$ 4,275.00$ | $\$ 3,705.00$ | $\$ 3,135.00$ | $\$ 2,565.00$ |


| Plan Type | Total Premiums Paid by <br> Year 5 | Total Annual Premiums <br> During Usage Years | Total Annual Premiums <br> During Usage Years | Your Cost Ratio With <br> a Plan | Benefit Value of <br> Membership* $^{*}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Base | $\$ 1,521.00$ | $\$ 795.60$ | $\$ 2,316.60$ | $\$ 0.14$ | $\$ 16,800.00$ |
| Bronze | $\$ 3,705.00$ | $\$ 3,130.62$ | $\$ 6,835.62$ | $\$ 0.16$ | $\$ 42,000.00$ |
| Silver | $\$ 6,825.00$ | $\$ 7,826.54$ | $\$ 14,651.54$ | $\$ 0.17$ | $\$ 84,000.00$ |
| Gold | $\$ 11,505.00$ | $\$ 20,137.15$ | $\$ 31,642.15$ | $\$ 0.19$ | $\$ 168,000.00$ |
| Platinum | $\$ 18,525.00$ | $\$ 47,331.92$ | $\$ 65,856.92$ | $\$ 0.24$ | $\$ 280,000.00$ |


| Plan Type | Cost Benefit Ratio | Your Cost Ratio With <br> a Plan | Your Cost WITHOUT a <br> Plan | Your Savings With a True Freedom Plan |
| :--- | :---: | :---: | :---: | :---: |
| Base | $13.79 \%$ | $\$ 0.14$ | $\$ 16,800.00$ | $\$ 14,483.40$ |
| Bronze | $16.28 \%$ | $\$ 0.16$ | $\$ 42,000.00$ | $\$ 35,164.38$ |
| Silver | $17.44 \%$ | $\$ 0.17$ | $\$ 84,000.00$ | $\$ 69,348.46$ |
| Gold | $18.83 \%$ | $\$ 0.19$ | $\$ 168,000.00$ | $\$ 136,357.85$ |
| Platinum | $23.52 \%$ | $\$ 0.24$ | $\$ 280,000.00$ | $\$ 214,143.08$ |

## Affinity True Freedom Single Enrollment Starting Services In The 6th Year

Analysis Summary
Member buy a True Freedom Plan and keeps it for 5 years and started services in the 6th year

| Base | Takes 2 years to finish lifetime hours by using 25 hours a week and member would have paid 7 years in membership <br> fees. At the end of the 7th year, the cost to member is $\$ 0.14$ cents for every dollar in benefit. Member saved <br> $\$ 14,483.40$. Without a True Freedom Plan, it would cost $\$ 16,800.00$ out of pocked. |
| :---: | :--- |
| Bronze | Takes 3 years to finish lifetime hours by using 25 hours a week and member would have paid 8 years in membership <br> fees. At the end of the 8th year, the cost to member is $\$ 0.16$ cents for every dollar in benefit. Member saved <br> $\$ 35,164.38$. Without a True Freedom Plan, it would cost $\$ 42,000$ out of pocked. |
| Silver | Takes 4 years to finish lifetime hours by using 25 hours a week and member would have paid 9 years in membership <br> fees. At the end of the 9th year, the cost to member is $\$ 0.17$ cents for every dollar in benefit. Member saved <br> $\$ 69,348.46$. Without a True Freedom Plan, it would cost $\$ 84,000.00$ out of pocked. |
| Gold | Takes 7 years to finish lifetime hours by using 25 hours a week and member would have paid 12 years in <br> membership fees. At the end of the 12th year, the cost to member is $\$ 0.19$ cents for every dollar in benefit. Member <br> saved $\$ 136,357.85$. Without a True Freedom Plan, it would cost $\$ 168,000.00$ out of pocked! |
| Platinum | Takes 10 years to finish lifetime hours by using 25 hours a week and member would have paid 15 years in <br> membership fees. At the end of the 15th year, the cost to member is $\$ 0.24$ cents for every dollar in benefit. Member <br> saved $\$ 214,143.08$. Without a True Freedom Plan, it would cost $\$ 280,000.00$ out of pocked. |

* National Average Hourly Cost estimated with inflation at \$28.00 Per Hour


## truefreedom

NATIONWIDE HOME CARE PLANS
Affinity True Freedom Enrollment With Partner Starting Services In The 6th Year

| Plan Type | Retail Price | Lifetime Membership <br> Hours | Weeks Per Bundle (25 <br> hours per week) | Total Weeks + <br> Rejuvination Periods | Years To Use Up <br> Membership |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Base | $\$ 468.00$ | 600 | 2.5 | 133 | 2 |
| Bronze | $\$ 1,140.00$ | 1,500 | 6 | 168 | 2 |
| Silver | $\$ 2,100.00$ | 3,000 | 12 | 228 | 4 |
| Gold | $\$ 3,540.00$ | 6,000 | 24 | 348 | 4 |
| Platinum | $\$ 5,700.00$ | 10,000 | 40 | 508 | 10 |


| Annual Premiums (5\% Discount) + Graduating 10\% Discount through year 5 |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Plan Type | Year 1-25\% Discount | Year 2-35\% Discount | Year 3-45\% Discount | Year 4-55\% Discount | Year 5-65\% Discount |  |
| Base | $\$ 351.00$ | $\$ 304.20$ | $\$ 257.40$ | $\$ 210.60$ | $\$ 163.80$ |  |
| Bronze | $\$ 855.00$ | $\$ 741.00$ | $\$ 627.00$ | $\$ 513.00$ | $\$ 399.00$ |  |
| Silver | $\$ 1,575.00$ | $\$ 1,365.00$ | $\$ 1,155.00$ | $\$ 945.00$ | $\$ 735.00$ |  |
| Gold | $\$ 2,655.00$ | $\$ 2,301.00$ | $\$ 1,947.00$ | $\$ 1,593.00$ | $\$ 1,239.00$ |  |
| Platinum | $\$ 4,275.00$ | $\$ 3,705.00$ | $\$ 3,135.00$ | $\$ 2,565.00$ | $\$ 1,995.00$ |  |


| Plan Type | Total Premiums Paid by <br> Year 5 | Total Annual Premiums <br> During Usage Years | Total Annual Premiums <br> During Usage Years | Your Cost Ratio With a <br> Plan | Benefit Value of <br> Membership* |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Base | $\$ 1,287.00$ | $\$ 702.00$ | $\$ 1,989.00$ | $\$ 0.12$ | $\$ 16,800.00$ |
| Bronze | $\$ 3,135.00$ | $\$ 2,762.31$ | $\$ 5,897.31$ | $\$ 0.14$ | $\$ 42,000.00$ |
| Silver | $\$ 5,775.00$ | $\$ 6,905.77$ | $\$ 12,680.77$ | $\$ 0.15$ | $\$ 84,000.00$ |
| Gold | $\$ 9,735.00$ | $\$ 17,768.08$ | $\$ 27,503.08$ | $\$ 0.16$ | $\$ 168,000.00$ |
| Platinum | $\$ 15,675.00$ | $\$ 41,763.46$ | $\$ 57,438.46$ | $\$ 0.21$ | $\$ 280,000.00$ |


| Plan Type | Cost Benefit Ratio | Your Cost Ratio With a <br> Plan | Your Cost WITHOUT a <br> Plan | Your Savings With a True Freedom Plan |
| :--- | :---: | :---: | :--- | :---: |
| Base | $11.84 \%$ | $\$ 0.12$ | $\$ 16,800.00$ | $\$ 14,811.00$ |
| Bronze | $14.04 \%$ | $\$ 0.14$ | $\$ 42,000.00$ | $\$ 36,102.69$ |
| Silver | $15.10 \%$ | $\$ 0.15$ | $\$ 84,000.00$ | $\$ 71,319.23$ |
| Gold | $16.37 \%$ | $\$ 0.16$ | $\$ 168,000.00$ | $\$ 140,496.92$ |
| Platinum | $20.51 \%$ | $\$ 0.21$ | $\$ 280,000.00$ | $\$ 222,561.54$ |

# Affinity True Freedom Enrollment With Partner Starting Services In The 6th Year 

## Analysis Summary

Member buy a True Freedom Plan and keeps it for 5 years and started services in the 6th year

| Base | Takes 2 years to finish lifetime hours by using 25 hours a week and member would have paid 7 years in membership <br> fees. At the end of the 7th year, the cost to member is $\$ 0.12$ cents for every dollar in benefit. Member saved <br> $\$ 14,811.00$. Without a True Freedom Plan, it would cost $\$ 16,800.00$ out of pocked. |
| :---: | :--- |
| Bronze | Takes 3 years to finish lifetime hours by using 25 hours a week and member would have paid 8 years in membership <br> fees. At the end of the 8th year, the cost to member is $\$ 0.14$ cents for every dollar in benefit. Member saved <br> $\$ 36,102.69$. Without a True Freedom Plan, it would cost $\$ 42,000$ out of pocked. |
| Silver | Takes 4 years to finish lifetime hours by using 25 hours a week and member would have paid 9 years in membership <br> fees. At the end of the 9th year, the cost to member is $\$ 0.15$ cents for every dollar in benefit. Member saved <br> $\$ 71,319.23$. Without a True Freedom Plan, it would cost $\$ 84,000.00$ out of pocked. |
| Gold | Takes 7 years to finish lifetime hours by using 25 hours a week and member would have paid 12 years in membership <br> fees. At the end of the 12th year, the cost to member is $\$ 0.16$ cents for every dollar in benefit. Member saved <br> $\$ 140,469.92$. Without a True Freedom Plan, it would cost $\$ 168,000.00$ out of pocked! |
| Platinum | Takes 10 years to finish lifetime hours by using 25 hours a week and member would have paid 15 years in <br> membership fees. At the end of the 15th year, the cost to member is $\$ 0.21$ cents for every dollar in benefit. Member <br> saved \$222,561.54. Without a True Freedom Plan, it would cost $\$ 280,000.00$ out of pocked. |

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[^0]:    * National Average Hourly Cost estimated with inflation at \$28.00 Per Hour

