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OPERATIONS, SECURIAN FINANCIAL • November 3, 2021

2021 year-end guidelines

Thank you for your continued business this past year. As we approach the end of 2021, please keep in mind the following dates and guidelines to ensure that all your business processes in a smooth and timely manner.

PLEASE NOTE: Given the current extended processing turnaround times, we are not able to guarantee that requests received during the last week of the year will have all requirements completed in time for the policy to be paid in 2021. Our service teams understand the importance of meeting this deadline and are operating at full capacity.

Date	Deadline
December 10	Recommended last day for Tele-UW and Medical Requirements
December 17	Last day for new business paper applications to give the best chance to receive compensation in 2021.
December 24	Securian Financial closed
December 27	Last day for new business eApps, policy issue requirements, product changes, conversions/exchanges and wiring money to give the best chance to receive compensation in 2021.
December 31	Last day to process business for 2021 compensation. Last day for SecureCare Universal Life policies received no later than October 29 to receive the old guaranteed interest rate. Applications received no later than October 29 must be approved, issued and paid by 3 p.m. CST to receive the old rate. This is a regulatory requirement and no exceptions will be made.

Where to submit

Regular mail

Securian Financial Group
Individual Underwriting/Life New Business
P.O. Box 64113
St. Paul, MN 55164-9981

Overnight mail

Securian Financial Group
Individual Underwriting/Life New Business A3-5859
400 Robert Street N
St. Paul, MN 55101-2098