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ADVISOR, SECURIAN FINANCIAL, OPERATIONS • December 17, 2021

COVID-19 new business and underwriting participation guidelines extended through March 31, 2022

Securian Financial remains focused on delivering high levels of service, helping customers with their insurance needs, and maintaining the company's financial strength. Your support in delivering on this focus has provided valuable insights to best navigate the unpredictable nature of a pandemic while addressing the additional risks it presents.

Since these participation limits were implemented, our promise has been to actively review these guidelines. Along the way, we have delivered on a request for transparency to enable you to make the best decisions for your customers. While not yet at the final stage in our journey, we remain committed to an intentional and disciplined path to easing all limitations.

Participation guidelines extended through March 31, 2022:

Traditional Life Underwriting (includes underwritten policy changes)

- Insurance ages 81 and older: new applications will not be accepted.
- Insurance ages 76-80: Applicants assessed at standard or better rates will be issued. All others will be postponed until at least March 31, 2022.
- Insurance ages 71-75: Applicants assessed at Table B (150%) or better rates will be issued. All others will be postponed until at least March 31, 2022.
- Insurance ages 61-70: Applicants assessed at Table D (200%) or better rates will be issued. All others will be postponed until at least March 31, 2022.
- Insurance ages 60 and younger: No rate class restrictions
- Second-to-die policies will require both lives meet the rate class requirement for their respective ages.

Money will not be accepted with new applications until at least March 31, 2022 and temporary insurance agreements will not be available during this time.

SecureCare Universal Life (UL) Underwriting

- Mortality evaluation is back to pre-pandemic target of Table D (200%) or better for a SecureCare UL policy to be issued.
- Money will not be accepted with new applications until at least March 31, 2022 and temporary insurance agreements will not be available during this time.

As a mutual holding company, we take a long-term approach that positions us strongly regardless of what happens in the economy. We will continue to actively monitor COVID-19 data and make decisions that enable us to continue to deliver high levels of service, help customers with insurance needs, and maintain the company's financial strength.

During challenging times like these, we are grateful for strong relationships. Thank you for your patience and your business throughout this process.

Additional news

LIFE INSURANCE, PRODUCTS, SECURIAN FINANCIAL

[SecureCare sales in WA resume](#)