

Secure Income Plus® & DisabilityCare® Discontinuation

As of April 30, 2016, the Secure Income Plus (Policy Form 02114) and DisabilityCare (Policy Form 04500) products are being discontinued.

Transition Rules:

- Effective April 30, 2016, we will no longer accept new applications in the home office for Secure Income Plus and DisabilityCare.
- Any applications received in-house prior to April 30, 2016, will continue to move through standard NB/UW processes.
- All applications received prior to April 30, 2016, must be fully completed, signed and dated or they will be rejected at submission.
- Those applications that have been rejected prior to April 30th, and were not resubmitted in good order prior to the April 30, 2016 product discontinuation date, will be considered closed.

Contact for Questions

Questions regarding the discontinuation may be referred to:

New.Business.Producer.Care.Center@aig.com

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Q&A

Why are these products being eliminated?

AIG, as a part of our commitment to producer support and policy owner service, is taking steps to unite our product portfolio across distribution channels in our “One Life Product Initiative.” This common set of products will be more competitive, innovative and consumer focused. After careful review, Secure Income Plus and DisabilityCare will not be included.

Why were Secure Income Plus and DisabilityCare not included?

Three key values are taken into consideration when assessing a product’s future sale at AIG, and it is important that each product meet all three requirements for continued success:

- Consumer value
- Agent value
- Company value (profitable business aligned with company’s strategy)

Secure Income Plus and DisabilityCare did not measure up to the “One Life Product Initiative” standards in these categories.

Are any other products being eliminated?

The “One Life Product Initiative” is on-going, and portfolio changes will be made that are in the best interests of our consumers, distribution and the company.

What are my product sales options going forward?

We believe we have allowed appropriate time for our producers to find replacement markets.

